

AWARDS + RECOGNITION

2017

Microsoft Worldwide
Partner of the Year Award
for Dynamics 365
Consulting and Systems
Integration

2016

Microsoft Modern
Marketer Partner of the
Year

2015

Microsoft Dynamics
Cloud CRM Partner of the
Year

2014

Microsoft Dynamics CRM
Partner of the Year
Finalist

2012, 2013

Microsoft Dynamics CRM
Partner of the Year

+++

2011 - 2015

Inner Circle for Microsoft
Dynamics

+++

2009 - 2015

President's Club for
Microsoft Dynamics

+++

4

Convergence Customer
Excellence Awards

ABOUT

POWER SUCCESS



PowerSuccess is a totally unique service-as-a-subscription programme that gives you access to a CRM administrator and a long-term plan for success for a predictable monthly fee. It's an affordable option for both those who are just starting out with Dynamics CRM or Microsoft Dynamics 365 for Sales as well as those who already use CRM but want to take their systems to the next level.

Access to a CRM Expert When You Need It

One of the biggest benefits of the PowerSuccess programme is that you'll work closely with a dedicated CRM expert who will help guide your use of Dynamics 365 over time. Your "Success Engineer" will take the time to understand your business and your business processes, tailoring your CRM system to your needs. Your dedicated Success Engineer is also backed by a world-class team of CRM experts who can help should the need arise. Having access to your Success Engineer eliminates the need for you to hire your own CRM administrator internally, saving you the pain of dealing with HR, payroll, ramp-up time, training and turnover.

6 Phases to Success

Opting for the predictability of hosted CRM shouldn't mean you have to settle for an out-of-the box, generic solution that doesn't fit your business. Utilising PowerSuccess, you leverage a six-phase process to ensure the perfect fit:



Foundation



Envisioning Requirements



Ranking Priorities



Rendering Requirements



Engage Results



Support

Key Benefits

- For a predictable monthly subscription, you'll get inclusive, personalised support. You'll know all costs up front so you can budget without any surprises.
- PowerSuccess lets you hit the ground running, giving you a faster time to value than traditional, project-based CRM services.
- PowerSuccess customers have access to our entire suite of PowerPack CRM add-ons for Microsoft Dynamics 365 for free. These are tools that provide enhancements in sales, marketing, productivity, and more.

ABOUT POWEROBJECTS

PowerObjects, an HCL Technologies Company, is a leader in delivering Microsoft Dynamics 365 solutions through unparalleled offerings of service, support, education and add-ons. Driving success for your end-to-end Journey.



Key Benefits |continued|

- You'll have a dedicated Success Engineer who will help you approach goal building proactively. We will work with you to anticipate necessary changes and customisations.
- Whenever you need help, you know exactly how to get it—your CRM expert, backed by a world-class, award-winning team. Remember, this isn't an extra cost—it's part of your low monthly investment.
- Whether you have your own CRM administrator or not, you don't have to worry about hiring additional resources which saves you the pain of HR, payroll, ramp-up time, training, and turnover. We've got you covered!

PowerPack Add-ons

The PowerPack suite of add-ons enhance sales and marketing features and increase productivity. They all come free as part of PowerSuccess.

Learn more at <http://uk.powerobjects.com/powerpack>



The PowerSuccess Guarantee

Discover how PowerSuccess can transform your use of CRM or Dynamics 365 for Sales. With unlimited support and training, your success is guaranteed. See what PowerSuccess can do for your business.

Contact PowerObjects

Need a better path to CRM success?

Talk to PowerObjects about the PowerSuccess programme.

 +44 (0) 208.798.9204

 info@powerobjects.com

 uk.PowerObjects.com/services/powersuccess/